

We are looking forward to you joining our JBF Eden Prairie family. We understand that life gets busy and finding the time to tag your items can be difficult so we created a Valet Tagging Program.

How it works:

You contact one of the Valet Taggers below and arrange a meet up to give them your items. Your tagger will prepare your items for our upcoming JBF Eden Prairie sale. Once they have completed tagging your items, they will contact you to arrange pick up. Payment will go directly to your tagger and must be paid at the time of pick up. You will be responsible for bringing your items to the sale and picking up unsold items (unless donating everything. For sale details and to buy your consignor ticket, please go to our website:

> Eden Prairie: edenprairie.jbfsale.com

Fee Guidelines*

*please ask your tagger directly if their fees differ from this

- \$0.50 per item tagged
- \$0.25 per item handled but not tagged due to stain/hole/broke/etc

Supply fees vary by tagger, please ask them directly for details

Approx. \$20 Supply fee per 100 items (for hangers, pins, cardstock, ink)

Pricing your items:

Our Valet taggers are experienced in selling with JBF and know what prices your items will sell best at. You can let them know what you are comfortable with but please trust their judgment and years of experience.

Reduce & Donate options:

- You have the option of letting your items be reduced. This means that on our half price day they will be sold at 50% off. We suggest you allow your items to be reduced, we have found a much higher sell thru rate on items that are reduced since those shopping on half price day will be looking for that discount.
- Don't want your items back? You can choose to donate any unsold items. As an incentive, if you reduce and donate ALL your items, we will refund your consignor fee into your consignor check. Note: Items marked for donation have the option of being sold at 75% off during our sort day to staff.

With Valet Tagging you will earn the same percentage (60%) on your sold items as all our consignors.

If you have any other questions please let me or your Valet Tagger know, we are here to help!

City Tagger Lives in	Name of Tagger	Email	Phone
Chanhassen	Heather Wirth	heathermwirth@gmail.com	<u>612-408-9036</u>
Chaska	Janis Soule	janid731@aol.com	<u>612-581-9123</u>

See you at the next JBF sale!

Jeni Crabtree <u>612-470-3124</u> <u>jenicrabtree@jbfsale.com</u> Event Coordinator of JBF Eden Prairie